

Subject: Water Taxi Service Long Beach-LA waterfront

From: "Nilda Parrado Langston" <nilda@longbeachcruises.com>

Date: 03/30/2017 01:39 PM

To: "Ana Dragin" <ana.dragin@lacity.org>

CC: "Elise Swanson" <eswanson@sanpedrochamber.com>, "Lorena Parker" <lparker@sanpedrobid.com>, <Rregalado@css.lacounty.gov>, <aprilmmmj@outlook.com>, <allysonca@mac.com>, <outreach@centralsanpedro.org>, <bv@wwfi.com>, "Dan Salas" <dan.harbor.breeze@gmail.com>, "Nikki Ross" <nikki@longbeachcruises.com>, "Craig Post" <cpost@labattleship.com>

Dear Ms. Dragin:

Our company is responding to the Long Beach Transit RFP for water taxi service. We are emailing you to request your support. Harbor Breeze Cruises is proposing a service that will extend the water taxi service into LA Waterfront, connecting Long Beach and San Pedro. This service will allow tourist attractions like the Queen Mary, The Pike, Shoreline Village and Aquarium of the Pacific in Long Beach to link services with attractions in San Pedro like the Battleship Iowa, Ports O Call Village, San Pedro Historic Downtown. A service that will go from Alamitos Bay to LA Waterfront. Our service will also alleviate the traffic on the bridge, providing an option for commuters from both ports to transport to and from work, like in the case for the employees of Molina Health Care who are relocating their offices to San Pedro, while many maintaining their residence in Long Beach. This service will allow commuters to easily access and transfer to the Metro Blue Line in Long Beach and the Metro Silver Line in San Pedro.

Harbor Breeze Corp is an established operation. We have an outstanding record of safe, reliable and friendly service. We have docking facilities in Long Beach and San Pedro. We are currently awaiting a response to the proposal we submitted in response to the RFP for Downtown Harbor Berth 85. Our company has provided service to customers in Long Beach and San Pedro Harbor for over 20 years. We have invested in upgrading our fleet to provide and even better experience to all of our visitors. We are committed to the improvement of the Port of Long Beach and Port of Los Angeles attractions and services for all residents and visitors.

I thank you in advance and ask you to please provide us with a letter of support to the proposed Long Beach-San Pedro water taxi service. If you have any questions, please call me 562-235-5403

Best regards,

Nilda Parrado Langston
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